



**SMP Meeting
October 1, 2019 at 7 pm**

Called to Order at 7:02 PM

Jody Halley

Review/Approve Minutes

Emily Johnson

- Minutes from the September 10, 2019 meeting were approved and posted on the SMP website.
- Thank you note from a scholarship recipient is being circulated.

President's Report

Jody Halley

- Working on filling band, choir, and orchestra roles at Solon Middle School and Orchard Middle School. We still need orchestra rep at Orchard and SMS and choir rep at Orchard.
- Roles are flexible.

Vice President of Purchasing

Jody for Dominique Belcher

- Concessions has been very busy and going well, but we are short volunteers for sports other than football. We are going to adjust the times for soccer concessions. We need to fill volunteer spots as concessions is a big fundraiser.
- Dennis Castiglione suggested that we start calling the parents that have not volunteered.
- Rebecca Egolf suggested that we encourage groups to sign up together to volunteer in concessions.
- Volunteers can sign up via Sign-Up Genius, which has a link on the SMP website and FaceBook page.

Vice President of Communication

Suzi Castiglione

- We are planning on making a master calendar for SMP website.
- SMP Facebook page is an open page that anyone can join.
- Band Facebook page is a closed page that is for band families only.

Vice President Fundraising

Carol Olszewski & Kathy Shaughnessy

- SMP will be giving \$10,000 for the Spring music trip.

SMP Fundraising for the Remainder of 2019-2020

- The purpose of fundraising is to support all music programs and their needs. Please refer to the budget for full disclosure on how SMP supports our programs and our students. Because of the tax status of SMP and Solon Public Schools, we are not able to offer individual fundraising opportunities. It is our goal to further support optional participation events in the case that we are abundantly successful in our group fundraising efforts.

- **October: Mattress Sale – OCT 19; 10am-5pm; SHS** – We receive a percentage of every sale. The company states that they close at least 75% of sales – suggesting that our sole job is to get people in the door. How you can help make this event a success is to share the posts on social media outlets, inform family, neighbors, coworkers, and friends of the event. This fundraiser can support individual financial gain through the company's gift card reward program. If your student writes her/his name on the flyer and that flyer comes in with a purchase, your student receives gift cards (\$25, \$25, \$50, \$50, \$50, etc.). Contact Carol Olszewski or Kathy Shaughnessy if you have questions. The SMP Facebook page also has ads and additional information.
- **November (may begin following mattress sale): Pie Sale!!** These pies are DELICIOUS!! These orders will begin right after the mattress sale completes. Information will be made available soon. Lisa Koski is the chair of this fundraising opportunity. This fundraiser involves collecting pre-orders for pies, which then will be delivered to SHS on Nov 23. We earn a percentage of these sales.
- **Late November/December**
 - **Innisbrook fundraising** – This fundraiser will run completely on-line. Innisbrook carries many different products, but they are famous for their quality wrapping paper. Orders are placed online and will deliver to the home. You can help by sharing the ordering opportunity with family, friends, neighbors, and coworkers.
 - **Scrip fundraising (will continue to the end of the year)** – This fundraiser involves purchasing gift cards to frequented stores. SMP earns a percentage from each gift card purchased. This percentage varies with the type of card purchased. For example, SMP will earn 4% on any Giant Eagle card purchased but will earn 12% on any Nike card purchased. There are 3 types of purchases with this fundraiser. Orders for physical gift cards will be shipped to your organization. The chair of this fundraiser will communicate when orders are available. ScripNow® and ReloadNow® products will be delivered as soon as payment is received, 24 hours a day, 7 days a week. Reload orders submitted by 3:30 PM Eastern time Monday through Friday will process the next morning by 10:30 AM Eastern. You can support this fundraiser by ordering cards to use in the place of your usual payment method at the stores you frequent. Please also consider purchasing your holiday gifting gift cards from SMP. Teachers LOVE Chipotle (10%) and gift cards to Bath and Body Works (12%)! **We are actively seeking a chair for this fundraiser**
- **January:**
 - **Continue Scrips**
 - **Prepare for Spaghetti Dinner**
- **February:**
 - **Continue Scrips**
 - **Spaghetti Dinner** – one of the most popular fundraisers for sure! The jazz bands are highlighted in an evening filled with feasting, raffle baskets, and community. Tickets may be purchased prior to the event or at the door. Competitive bidding on raffle baskets continues throughout the evening. You can support this event by attending, donating to the baskets, bidding on the baskets, or volunteering for one of the committees. **We are actively seeking a chairperson for this event and a raffle assistant** Event will be held on February 13, 2020.
- **March, April, and May:**
 - **Scrips continues – don't forget to order your end-of-the-year gift cards from SMP!**
- We are discussing additional options for the end of the year. We may combine efforts with membership to have an additional raffle basket at the spring concerts or potentially have baked goods/concessions at after-concert socials.

Treasurer's Report

Michelle Williams

- Proposed budget for 2019-2020 was presented.
- Friends of SMP drive gone very well.
- Tag Day was a very successful event.
- Band Bash was also very successful bringing in just under \$21,000
- Concessions proposed budget is \$30,000.
- Waiting for some expenses for High School Band Camp and Tag Day to come in.
- Choir uniforms out for cleaning. Band uniforms go out after Mentor game.
- Stephanie Deline: 6 high school band students made "All District Band". There is a \$30 per student fee to participate. A request was made for SMP to pay for the registration fee for each student. All agreed that the fees will be paid by SMP, but it was not added as a line item to the budget as it doesn't change the Band budget by more than 10%, therefore not requiring a vote.

Orchestra Representative

Karen McColl

- Orchestra is currently collecting alterations fee and dry cleaning fees from students.
- First concert will be October 10th at 7:00 PM.

Starlette Representative

Ann Wiser

- The girls debuted their new leggings at the last home game and again at the Shaker game. They are replacing their old leggings and will now be part of the regular uniform rotation. The team will perform at the Pep Rally Assembly on Friday. They were finishing up the dance at tonight's practice. The Senior parents are meeting with Kelly tonight to begin planning the end of season banquet.

Choir Representative

Rebecca Egolf

- Cabaret Night was very successful last weekend with estimates of \$25,000 to \$30,000 being made.
- Fall concert for all choirs will be October 17, 2019.
- A future recruitment event (5th, 6th, 7th, and 8th graders) will be on Oct 18th-19th. Students will be taught vocals and routines by current high school students and perform in the evening with MIM. This event is a good recruiting tool and fundraiser.

Band Representative

Leanne Barron

- October 25, 2019 is Senior night. Seniors get roses and pictures as they cross the field. Order forms for pictures are being put together.
- October 30, 2019 is the last band practice. SMP will be providing Halloween treats. This is also a special event night for Solon Middle School Band. Middle school band students are invited to march with the high school band. They will be given a treat as well. Sign-up Genius for treats/volunteering are posted on SMP website and Facebook page.

Director Reports

- Betty Jean Quimby
 - 6th grade band students will perform on November 11th Veterans Day event.
 - 5th Grade band students are getting acquainted to Band.
- Rob Luce
 - 7th and 8th grade band students submitted their second playing tests.
 - First band concert is December 3, 2019.
 - Jazz band (7th grade) starts tomorrow.

- High School- we will be passing out audition music in 2 weeks for concert band.
- Extra earplugs are available for Pig Skin review. SMP will sell earplugs.
- Mark Mauldin
 - Jody for Mark: Trip registration deadline is tomorrow at midnight (Oct 2). We need numbers for planning purposes.
 - Chaperones are a mix of parents and administrators. Directors will be going. If you are interested in chaperoning a list of potential chaperones has been started. Chaperones will be a ratio of band, choir, orchestra, starlette, and MIM, and genders. Cost is \$500 per volunteer for the trip. Volunteers must be fingerprinted. SMP will pay for fingerprinting. Chaperones will be two per room.
 - Future trips and how are they are organized and where are they will go is up to administration.
 - Is there anything for MIM crew in the trip itinerary?

Committee Reports

- Band Bash Jody Halley
 - Band Bash had 10 bands doing their half-time shows. It was successful and the committee will be having a recap meeting soon.
- Tag Day Amy Rothenfeld
 - Looking for a co-chair for next year.
 - Collected \$21, 549 on Tag Day, online \$357.00, collected \$11, 066= \$23,073.13 as of 10/01/19
 - We were short students. We had enough drivers.
 - We need to have more choir and orchestra kids involved to cover all the routes.

Spirit Wear Jody Halley

- SMP spirit wear is available for purchase after the meeting.

Membership Jody Halley

- We have SMP magnets for paid members.

Old Business Jody Halley

- Vote on the Budget:
 - Carol Olszewski made a motion to approve the 2019-2020 budget as presented.
 - Rob Luce seconded the motion.
 - The motion was voted on and was unanimously approved.

New Business Jody Halley

- By Law Committee: looking for a small group to review Bylaws to work in the next two months. Looking for individuals from each group to be represented.

Adjournment at 8:19 PM.

Next meeting November 12, 2019 at 7:00 PM